## Price Sensitivity

123 Executive Avenue Salem, OR 97302

| Sale Price | Cash Requirement | Loan Amount | Loan Payment | Cash Flow | Cap Rate | $\mathrm{C}-\mathrm{O}-\mathrm{C}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$3,585,000 | 1,313,903 | 2,330,250 | 153,548 | 35,711 | 5.46\% | 2.72\% |
| \$3,590,000 | 1,315,735 | 2,333,500 | 153,762 | 35,497 | 5.46\% | 2.70\% |
| \$3,595,000 | 1,317,568 | 2,336,750 | 153,976 | 35,282 | 5.45\% | 2.68\% |
| \$3,600,000 | 1,319,400 | 2,340,000 | 154,190 | 35,068 | 5.44\% | 2.66\% |
| \$3,605,000 | 1,321,233 | 2,343,250 | 154,404 | 34,854 | 5.43\% | 2.64\% |
| \$3,610,000 | 1,323,065 | 2,346,500 | 154,619 | 34,640 | 5.43\% | 2.62\% |
| \$3,615,000 | 1,324,898 | 2,349,750 | 154,833 | 34,426 | 5.42\% | 2.60\% |
| \$3,620,000 | 1,326,730 | 2,353,000 | 155,047 | 34,212 | 5.41\% | 2.58\% |
| \$3,625,000 | 1,328,563 | 2,356,250 | 155,261 | 33,998 | 5.40\% | 2.56\% |
| \$3,630,000 | 1,330,395 | 2,359,500 | 155,475 | 33,783 | 5.40\% | 2.54\% |
| \$3,635,000 | 1,332,228 | 2,362,750 | 155,689 | 33,569 | 5.39\% | 2.52\% |
| \$3,640,000 | 1,334,060 | 2,366,000 | 155,904 | 33,355 | 5.38\% | 2.50\% |
| \$3,645,000 | 1,335,893 | 2,369,250 | 156,118 | 33,141 | 5.37\% | 2.48\% |
| \$3,650,000 | 1,337,725 | 2,372,500 | 156,332 | 32,927 | 5.37\% | 2.46\% |
| \$3,655,000 | 1,339,558 | 2,375,750 | 156,546 | 32,713 | 5.36\% | 2.44\% |
| \$3,660,000 | 1,341,390 | 2,379,000 | 156,760 | 32,499 | 5.35\% | 2.42\% |
| \$3,665,000 | 1,343,223 | 2,382,250 | 156,974 | 32,284 | 5.34\% | 2.40\% |
| \$3,670,000 | 1,345,055 | 2,385,500 | 157,188 | 32,070 | 5.34\% | 2.38\% |
| \$3,675,000 | 1,346,888 | 2,388,750 | 157,403 | 31,856 | 5.33\% | 2.37\% |
| \$3,680,000 | 1,348,720 | 2,392,000 | 157,617 | 31,642 | 5.32\% | 2.35\% |
| \$3,685,000 | 1,350,553 | 2,395,250 | 157,831 | 31,428 | 5.32\% | 2.33\% |
| \$3,690,000 | 1,352,385 | 2,398,500 | 158,045 | 31,214 | 5.31\% | 2.31\% |
| \$3,695,000 | 1,354,218 | 2,401,750 | 158,259 | 30,999 | 5.30\% | 2.29\% |
| \$3,700,000 | 1,356,050 | 2,405,000 | 158,473 | 30,785 | 5.29\% | 2.27\% |
| \$3,705,000 | 1,357,883 | 2,408,250 | 158,688 | 30,571 | 5.29\% | 2.25\% |
| \$3,710,000 | 1,359,715 | 2,411,500 | 158,902 | 30,357 | 5.28\% | 2.23\% |
| \$3,715,000 | 1,361,548 | 2,414,750 | 159,116 | 30,143 | 5.27\% | 2.21\% |
| \$3,720,000 | 1,363,380 | 2,418,000 | 159,330 | 29,929 | 5.27\% | 2.20\% |
| \$3,725,000 | 1,365,213 | 2,421,250 | 159,544 | 29,715 | 5.26\% | 2.18\% |
| \$3,730,000 | 1,367,045 | 2,424,500 | 159,758 | 29,500 | 5.25\% | 2.16\% |
| \$3,735,000 | 1,368,878 | 2,427,750 | 159,972 | 29,286 | 5.24\% | 2.14\% |
| \$3,740,000 | 1,370,710 | 2,431,000 | 160,187 | 29,072 | 5.24\% | 2.12\% |
| \$3,745,000 | 1,372,543 | 2,434,250 | 160,401 | 28,858 | 5.23\% | 2.10\% |
| \$3,750,000 | 1,374,375 | 2,437,500 | 160,615 | 28,644 | 5.22\% | 2.08\% |
| \$3,755,000 | 1,376,208 | 2,440,750 | 160,829 | 28,430 | 5.22\% | 2.07\% |
| \$3,760,000 | 1,378,040 | 2,444,000 | 161,043 | 28,215 | 5.21\% | 2.05\% |
| \$3,765,000 | 1,379,873 | 2,447,250 | 161,257 | 28,001 | 5.20\% | 2.03\% |
| \$3,770,000 | 1,381,705 | 2,450,500 | 161,472 | 27,787 | 5.20\% | 2.01\% |
| \$3,775,000 | 1,383,538 | 2,453,750 | 161,686 | 27,573 | 5.19\% | 1.99\% |
| \$3,780,000 | 1,385,370 | 2,457,000 | 161,900 | 27,359 | 5.18\% | 1.97\% |
| \$3,785,000 | 1,387,203 | 2,460,250 | 162,114 | 27,145 | 5.17\% | 1.96\% |
| \$3,790,000 | 1,389,035 | 2,463,500 | 162,328 | 26,931 | 5.17\% | 1.94\% |
| \$3,795,000 | 1,390,868 | 2,466,750 | 162,542 | 26,716 | 5.16\% | 1.92\% |
| \$3,800,000 | 1,392,700 | 2,470,000 | 162,756 | 26,502 | 5.15\% | 1.90\% |
| \$3,805,000 | 1,394,533 | 2,473,250 | 162,971 | 26,288 | 5.15\% | 1.89\% |
| \$3,810,000 | 1,396,365 | 2,476,500 | 163,185 | 26,074 | 5.14\% | 1.87\% |
| \$3,815,000 | 1,398,198 | 2,479,750 | 163,399 | 25,860 | 5.13\% | 1.85\% |

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[^0]:    Note: Sale Price steps 5,000. Results are annualized. Considers loans to finance purchase only

